



Alaska Village Initiatives
1577 C Street, Suite 304
Anchorage, Alaska 99501
(907) 274-5400
www.akvillage.com

October 9, 2024

Alaska Village Initiatives (AVI) is seeking Statements of Qualifications from experienced vendors to provide Starlink satellite equipment installation, broadband support services, and account management for our projects in remote Alaska locations.

AVI has over 170 member organizations representing more than 50,000 rural Alaskans, and its 14-member Board of Directors represents rural communities and organizations from across the state. Since 1968, AVI has created new economic activities and opportunities in socially disadvantaged communities.

Alaska Village Initiatives is a 501(c)(3) organization that serves the 240 remote villages of Alaska, including those located within 45 Economic Opportunity Zones, including 229 Federally Recognized Tribes, one Federal Indian Reserve, and 19 USDA Tribal Conservation Districts. This request for Statements of Qualifications is for work within 14 of the 229 Federally Recognized Tribes.

The selected vendor(s) will be responsible for the following:

1. Installation of Starlink satellite equipment at designated sites in remote Alaska villages.
2. Broadband support services are provided to ensure reliable connectivity.
3. Account management, including billing, tier 1 technical support, and customer service.

Vendors must have proven experience providing satellite services in remote Alaska regions and be able to travel to and work in off-grid Alaska Native Villages. Vendors must also comply with all applicable Federal, State, and local regulations. Preference will be given to small businesses, Tribal and minority-owned firms, and women's business enterprises.

All Statements of Qualifications must include:

1. Statement of Qualifications outlining the vendor's relevant experience, technical capabilities, and key personnel qualifications.
2. Detailed description of the vendor's approach to meeting the scope of work.
3. Cost proposal detailing pricing for each component of the scope of work.
4. References for 3-5 recent relevant projects, including brief descriptions and client contact information.
5. Any relevant small/disadvantaged business certifications.

AVI may select one or multiple vendors for this project based on a best-value determination. AVI reserves the right not to select vendors based solely on the lowest bid. AVI reserves the right to reject any and all Statements of Qualifications received. AVI will negotiate contract terms upon selection. All contracts are subject to review by AVI's legal counsel. The project will be awarded upon signing an agreement or contract that outlines terms, scope, budget, and other necessary items.

Please send any questions and final submissions to the Point of Contact. Submissions must be received by 5 p.m. Alaska Time on the deadline date to be accepted.

Submission Deadline: DECEMBER 5, 2024.



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Point of Contact:
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(907) 274-5400

We look forward to receiving your Statements of Qualifications.

Sincerely,

[Ronalda Angasan](#)

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Project Coordinator